

CV

Janez Benčina

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Personal:

Born in November 25th, 1948 in Novo mesto, Slovenia
Married , Two children, Retiree
Hobby: Golf, tennis, mountaineering
Language: slovene, english, german, serbo/croatian,

Education:

University of Ljubljana – Faculty for Elektrotechnik - Diploma Electronic engineer
Mediterranean Institut of Management Cyprus: Diploma Business management

Additional education and trainings:

- Fontainebleau, INSEAD and IMD business schools various seminars
- CTSC business education
- Time Management and Kepner Tregoe – Problem analyses / decision making seminars
- Hewlett Packard Sales and Marketing Management Education
- IBM Global Senior Executive Education
- IBM and HP Team dynamics and leadership educations
- Many other trainings for personal and professional development

Job Experience:

10 years **ISKRA** : from R&D engineer to the project manager for many various test systems for Quality control
10 years **Hewlett Packard** : from product marketing engineer to the Yugoslavia regional sales manager
10 years **Benco**: Project Manager and director of business consultancy company for process re-engineering , business transformation , restructuring and change management, ICT implementation
10 years **IBM**: General Manager IBM Slovenia 4 years, 4 years General manager for IBM South East Area covering
6 countries in West Balkan and 2 years covering 20 countries from Kazakhstan in the East to Slovenia in the West.

Additional business and charitable activities:

Current:

- European Organization for Quality – EOQ Ambassador
- Business consultancy for corporation's change strategy and business development

Ex:

- President of Slovenian Association for Quality and Excellence
- President of the British Slovenian Chamber of Commerce
- President of Organizational committee for the World championship in rowing Bled 2011
- President elect of CENELEC - EU organization for Standardizations in Elektrotechnik
- President of Regional Development Counsel for Gorenjska region
- Board member of Slovenian managers association
- President of sport and LION'S clubs
- General Manager IBM CEMA South East Area
- Chairman of the Slovenian National Capital Assets Management Company

Skills and competences:

Corporations leadership and transformation, business process re-engineering , Change management, Organizational behavior, Strategic regional and/or corporations business development, Sales and Marketing management, ICT skills, HRM- group dynamics, Leadership in large scale sports and congress events,

Other:

Received several awards for innovation and national medal of work

Ljubljana, August 16th, 2016

My photo:

